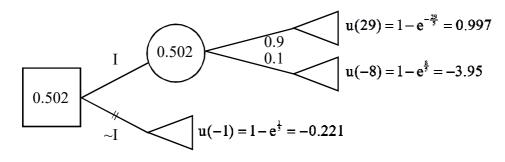
Decision analysis 8B

1 The structure of the decision tree shows the decisions and possible outcomes using the following notation:

I/~I: invest or not.

All pay-offs are in units of utilities (utils) and are calculated to 3 significant figures.

Example expected utility: $(0.9 \times 0.997) + (0.1 \times -3.95) = 0.502$ utils (3 s.f.).



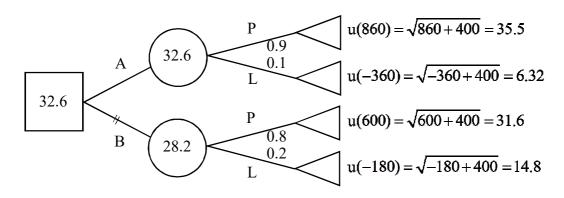
Since 0.502 > -0.221 the investment should be made.

2 a The structure of the decision tree shows the decisions and possible outcomes using the following notation:

A/B: projects A and B.

P/L: profit (P) and loss (L).

All pay-offs are in units of utilities (utils) and are calculated to 3 significant figures. Example expected utility: top E(U) is $(0.9 \times 35.5) + (0.1 \times 6.32) = 32.6$ utils (3 s.f.).



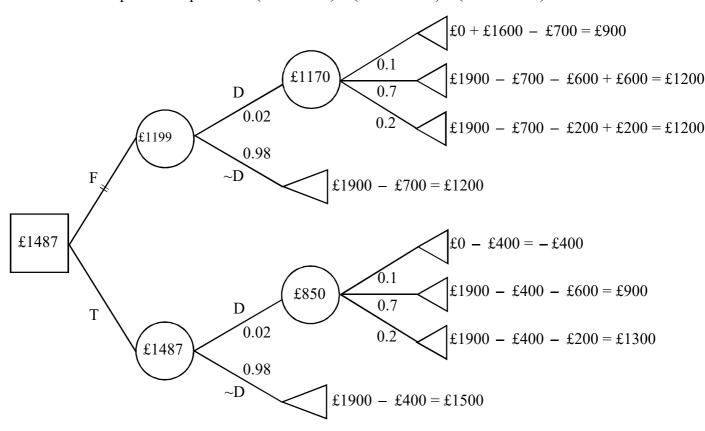
b Since 32.6 > 28.2 it is best to invest in project A.

3 a The structure of the decision tree shows the decisions and possible outcomes using the following notation:

F/T: fully comp (F) or third-party (T) insurance.

D/~D: damage or no damage.

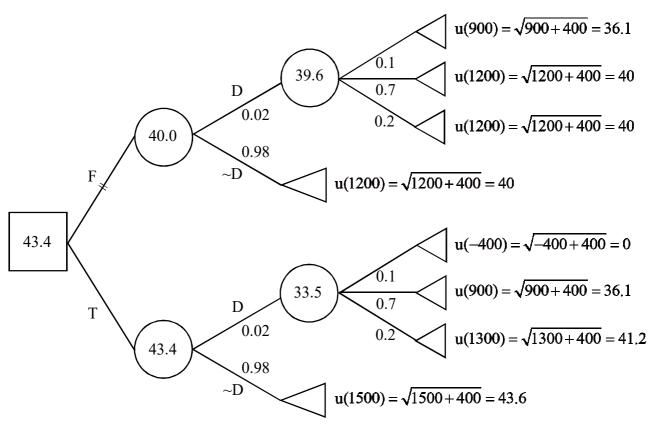
EMV example: The top EMV is $(0.1 \times £900) + (0.7 \times £1200) + (0.2 \times £1200) = £1170$.



- **b** Since £1487 > £1199.40 third-party insurance is the better option.
- c The EMV represents the average or long-term view. However, there is a risk that Sally could lose her car and may not be able to replace it and this is reflected in the EMV. The worst-case scenario is that Sally takes out the third-party insurance and damage beyond repair occurs to the car. This would result in an EMV value of -£400.

3 d The modified decision tree below shows expected utilities.

All pay-offs are in units of utilities (utils) and are calculated to 3 significant figures. Example expected utility: top E(U) is $(0.1 \times 36.1) + (0.7 \times 40) + (0.2 \times 40) = 39.6$ utils (3 s.f.).



Since 43.4 > 40 third-party insurance is also the better option using expected utility.

4 The prize amount is given as £x.

If Amy plays the game and wins, she will then have $\pounds(x+2)$.

If she plays and loses, she will have £0.

If she chooses not to play, then she will still have £2.

The corresponding utility values are $\sqrt[3]{(x+2)^2}$, 0, $\sqrt[3]{2^2} = \sqrt[3]{4}$.

The probability of winning the game is P(rolling a 5 or 6) = $\frac{2}{6} = \frac{1}{3}$.

The expected utility of playing is $\frac{1}{3} \times \sqrt[3]{(x+2)^2} > \sqrt[3]{4}$.

$$(x+2)^2 > 3^3 \times 4$$
.

$$x > \sqrt{108} - 2.$$

x > 8.39 to 3 significant figures.

Therefore, the minimum value of x is 8.39.

Challenge

a Expected profit = expected winnings - cost of the lottery.

Expected winnings

$$= \left(\frac{1}{56} \times £10\right) + \left(\frac{1}{1032} \times £50\right) + \left(\frac{1}{55419} \times £2000\right) + \left(\frac{1}{2330636} \times £100000\right) + \left(\frac{1}{13983816} \times £15000000\right) = £1.379$$

to 4 significant figures.

Expected profit = £1.379 - £1 = £0.379 to 3 significant figures. As the expected profit is > £0 Daniel should play the lottery game.

b Utility function given by:

$$\mathbf{u}(x) = \begin{cases} 2x & 0 \leqslant x \leqslant 50\,000\\ 50\,000 + x & 50\,000 \leqslant x \leqslant 1\,000\,000\\ 1\,000\,000 & x \geqslant 1\,000\,000 \end{cases}$$

c Expected winnings converted to utilities:

$$\begin{split} &u(10)=2(10)=20 \text{ utils.} \\ &u(50)=2(50)=100 \text{ utils.} \\ &u(2000)=2(2000)=4000 \text{ utils.} \\ &u(100\,000)=50\,000+100\,000=150\,000 \text{ utils.} \\ &u(15\,000\,000)=1\,000\,000 \text{ utils.} \end{split}$$

Cost of playing the lottery converted to utilities:

$$u(1) = 2(1) = 2$$
 utils.

Expected utility

$$= \left(\frac{1}{56} \times 20\right) + \left(\frac{1}{1032} \times 100\right) + \left(\frac{1}{55419} \times 4000\right) + \left(\frac{1}{2330636} \times 150000\right) + \left(\frac{1}{13983816} \times 1000000\right)$$

$$= 0.6621$$

utils to 4 significant figures.

Expected utility profit = 0.6621 - 2 = -1.34 to 3 significant figures. As the expected utility profit is negative Daniel should not play the lottery game.