## **Decision analysis Mixed exercise**

1 The structure of the decision tree shows the decisions and possible outcomes using the following notation:

 $p/\sim p$ : play the game or not.

Q/T/O: card is a queen (Q), a 3, 4 or 5 (T) or anything else (O).

The probability of selecting a queen on the 1st selection is  $\frac{4}{52} = \frac{1}{13}$ .

The probability of selecting a 3, 4, or 5 on the 1st selection is  $\frac{12}{52} = \frac{3}{13}$ .

The probability of selecting any other card on the 1st selection is  $1 - \left(\frac{1}{13} + \frac{3}{13}\right) = \frac{9}{13}$ .

If a 3, 4 or 5 are selected on the 1st selection, the probability of selecting a queen on the 2nd selection (without replacement) is  $\frac{4}{51}$ .



Since  $-\pounds \frac{10}{221} < \pounds 0$  Jacob should not play the game.

**2** a The structure of the decision tree shows the decisions and possible outcomes using the following notation:

I/~I: company should offer insurance cover or not. P/~P: pay-out or not. 1

P(pay-out) = 
$$\frac{1}{6^7}$$
.  
P(~pay-out) = 1 -  $\frac{1}{6^7}$ .

If there are 400 throws, the P(someone wins) =  $1 - \left(1 - \frac{1}{6^7}\right)^{400} = 0.001428$  (4 s.f.) Example EMV: the top EMV is  $(0.001428 \times -\pounds9710) + (0.998572 \times \pounds290) = \pounds275.72$ .



Since  $\pounds 275.72 > \pounds 0$  the company should offer the cover.

**b** The EMV criterion is appropriate here because it represents the long-term return to the company, which will be able to deal with the occasional loss.

**3** The structure of the decision tree shows the decisions and possible outcomes using the following notation:

p'-p: play the game or not. > 10/= 5/L: a score of > 10, = 5 or a loss (L).There are 36 outcomes in total, 3 of which result in a score of more than 10 (5, 6), (6, 5) and (6, 6). Therefore, the probability of scoring more than 10 is  $\frac{3}{36} = \frac{1}{12}$ . 4 of the 36 outcomes result in a score of exactly 5 (1, 4), (2, 3), (3, 2) and (4, 1). Therefore, the probability of scoring exactly 5 is  $\frac{4}{36} = \frac{1}{9}$ . The probability of losing  $= 1 - \left(\frac{1}{12} + \frac{1}{9}\right) = \frac{29}{36}$ . Example EMV: the top EMV is  $\left(\frac{1}{12} \times \pounds(10 - x)\right) + \left(\frac{1}{9} \times \pounds(1 - x)\right) + \left(\frac{29}{36} \times -\pounds x\right) = \pounds\left(\frac{17}{18} - x\right) = \pounds\left(\frac{17 - 18x}{18}\right) = \pounds\left(\frac{17 - 18(1)}{18}\right) = -\pounds\frac{1}{18}.$ 

Since  $-\pounds \frac{1}{18} < \pounds 0$  Liam should not play the game if  $x = \pounds 1$ .

**4 a** The structure of the decision tree shows the decisions and possible outcomes using the following notation:

A51/M6/A500: take the A51, M6 or A500.

All pay-offs are journey times and are shown in minutes.

Example EMV: the top EMV is  $(0.89 \times 39) + (0.1 \times 49) + (0.01 \times 59) = 40.2$  minutes.



- **b** Minimum expected time = 36.3 minutes on the M6.
- **c** If it is important to arrive on time, then it may be better to choose a route where the maximum expected delay is minimised.

**5** a The structure of the decision tree shows the decisions and possible outcomes using the following notation:

P/S: premium or standard package.

1st/~1st: car sells in 1st week or not.

Example EMV: the top right EMV is  $(0.8 \times \pounds 1875) + (0.2 \times \pounds 1825) = \pounds 1865$ .



- **b** Optimum EMV =  $\pounds 1856$  for the premium package.
- 6 a The structure of the decision tree shows the decisions and possible outcomes using the following notation:

I/~I: insure the camera or not.

 $\pounds x =$  the cost of the insurance premium.

Example EMV: the bottom EMV is  $(0.95 \times \pounds4000) + (0.05 \times \pounds0) = \pounds3800$ .



**b** The maximum that Zoe should pay for insurance is given by solving the following inequality for *x*. 4000 - x > 3800.

-x > 3800 - 4000.-x > -200. $x < \pounds 200.$ Therefore, Zoe should

Therefore, Zoe should pay a maximum of £200 for insurance.

## **Decision Mathematics 2**

**6 c** The revised decision tree using utilities is as follows.

Example expected utility: the bottom expected utility is  $(0.95 \times \sqrt[3]{4000}) + (0.05 \times 0) = 0.95 \times \sqrt[3]{4000}$ .



The maximum that Zoe should pay for insurance is given by solving the following inequality for x.

 $\sqrt[3]{4000 - x} > 0.95 \times \sqrt[3]{4000}.$   $4000 - x > (0.95)^3 \times 4000.$  4000 - x > 3429.5. -x > -570.5.  $x < \text{\pounds}570.50.$ Therefore, Zoe should pay a maximum of £570.50 for insurance.

7 a The structure of the decision tree shows the decisions and possible outcomes using the following notation:

 $p/\sim p$ : play the game or not.

W/L: Joe wins (W) or loses (L) the game.

P(winning) =  $\frac{10}{52} = \frac{5}{26}$  as 10 of the 52 cards are red even numbers (2, 4, 6, 8 and 10 in the hearts and diamonds suits).

Example EMV: the top EMV is 
$$\left(\frac{5}{26} \times \pounds 3\right) + \left(\frac{21}{26} \times -\pounds 1\right) = -\pounds \frac{3}{13}$$
  
 $p$   $-\pounds \frac{3}{13}$   $\psi = -\pounds \frac{3}{26}$   $\pounds 3$   
 $\pounds 0$   $-\pounds 1$   
 $\pounds 0$   $\pounds 0$ 

Since  $-\pounds \frac{3}{13} < \pounds 0$  Joe should not play the game.

7 **b** The prize amount is given as  $\pounds x$ . If Joe plays the game and wins, he will then have  $\pounds(x + 1)$ . If he plays and loses, he will have  $\pounds 0$ . If he chooses not to play, then he will still have  $\pounds 1$ .

The corresponding utility values are  $\sqrt[3]{(x+1)^2}$ , 0,  $\sqrt[3]{1^2} = 1$ . The probability of winning the game  $=\frac{5}{26}$ . The expected utility of playing is  $\frac{5}{26} \times \sqrt[3]{(x+1)^2} > 1$ .

$$(x+1)^2 > \left(\frac{26}{5}\right)^3$$
.  
 $x > \sqrt{\left(\frac{26}{5}\right)^3} - 1$ .

 $x > \pounds 10.86.$ 

Therefore, the minimum value of x (winning amount) that makes the game worthwhile to Joe is  $\pm 10.86$ .

- **8** a The purpose of a utility function, in decision analysis, is to provide a customisable way to compare the value of outcomes taking into account, for example, the degree of aversion to risk.
  - **b** The structure of the decision tree shows the decisions and possible outcomes using the following notation:

I/~I: company should pay for insurance or not.

- L/B: loss (L) or break-even (B).
- $\pounds p$  = the cost of the insurance.

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The revised decision tree using utilities is as follows:

The expected utility is:  $(0.1 \times \ln(40\,000)) + (0.9 \times \ln(70\,000)) = 11.1$  utils (3 s.f.).



The maximum the company should pay for insurance is given by solving the following inequality for *p*.

 $\ln(70\,000 - p) > 11.1.$   $70\,000 - p > e^{11.1}.$  -p > -3809.72.  $p < \pounds 3810.$ Therefore, the company should pay a maximum of £3810 for insurance.

## Challenge

- **a** The utility function is designed to prevent the possibility of a very high profit having too much influence on decisions.
- **b** The structure of the decision tree shows the decisions and possible outcomes using the following notation:

A/B/C: projects A, B and C.

The pay-offs are shown as utilities.

Example expected utility: top E(U) is  $(0.7 \times \pounds 45k) + (0.2 \times \pounds 55k) + (0.1 \times 65k) = \pounds 49k$ .



Optimum expected utility =  $\pounds 49\,000$  for project A.